



# Investment Tracking Module Sample Reports



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## Investment Tracking Module Graphic Report Features

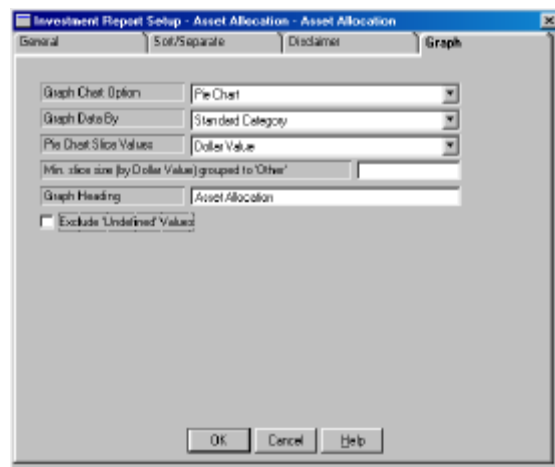
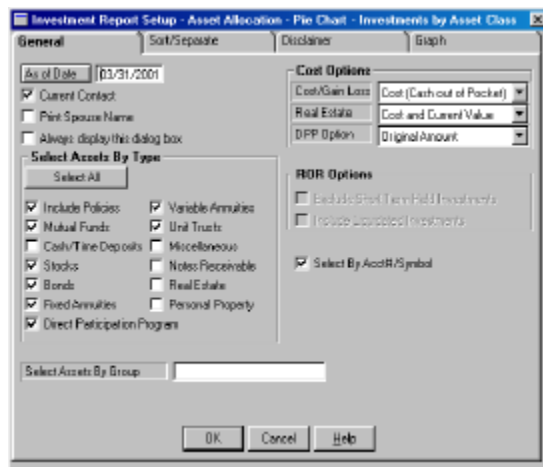
The CDS Graphic Report feature allows you to present your client investment data in 3-dimensional charts and graphs. Clean and precise pie and bar charts add visual clarity to your consolidated investment statements and portfolio reports.

### Graph and Report Features:

- ▶ Include all investment, policy, or portfolio position values. You can also filter down to any combination of accounts, portfolios, policies, or investments and then represent this data graphically.
- ▶ Create any title and disclaimer text.
- ▶ Pie charts can show data in slices by dollar value or percentage.
- ▶ Bar charts display data by dollar value.
- ▶ Print reports and graphs together or separately, if desired.

### Effective Investment and Portfolio Report Supplement:

The assets you select for the investment report are also applied to the chart, giving you an effective supplement to any consolidated statement or portfolio report presentation.



### You Get Six Basic Graph Sorting Options:

**Standard Category:** Stocks, Bonds, Mutual Funds, etc.

**Asset Class:** Growth, Equity, Large Cap, etc.

**Investment Name:** Coca Cola, IBM, MFS Growth Fund, etc.

**How Held:** Directly Owned, IRA, 401K, etc.

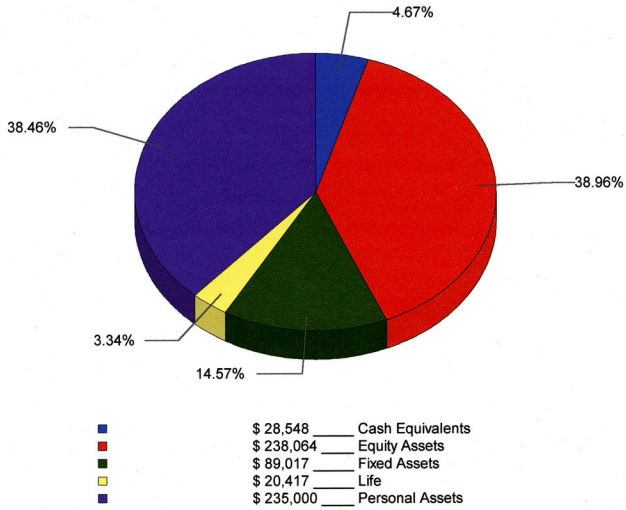
**Owner:** Client, Spouse, Joint, Community Property, etc.

**By Account or Policy Number**

**Investments by Asset Class**

Joseph M. Ackerman

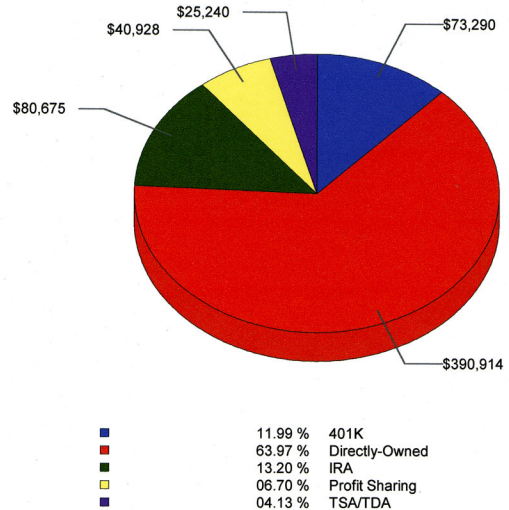
Total: \$611,046



**Assets by How Held**

Joseph M. Ackerman

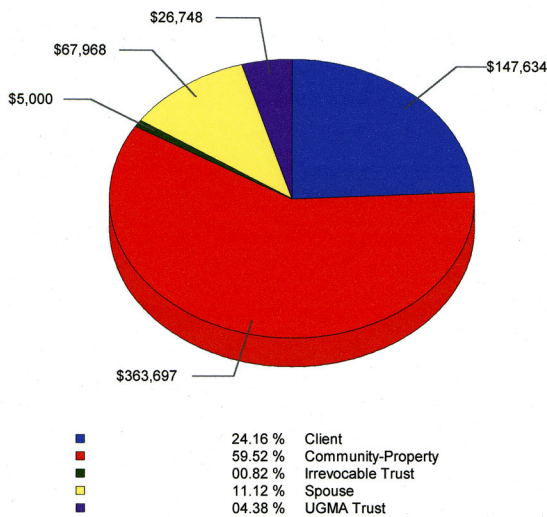
Total: \$611,046



**Assets by Ownership**

Joseph M. Ackerman

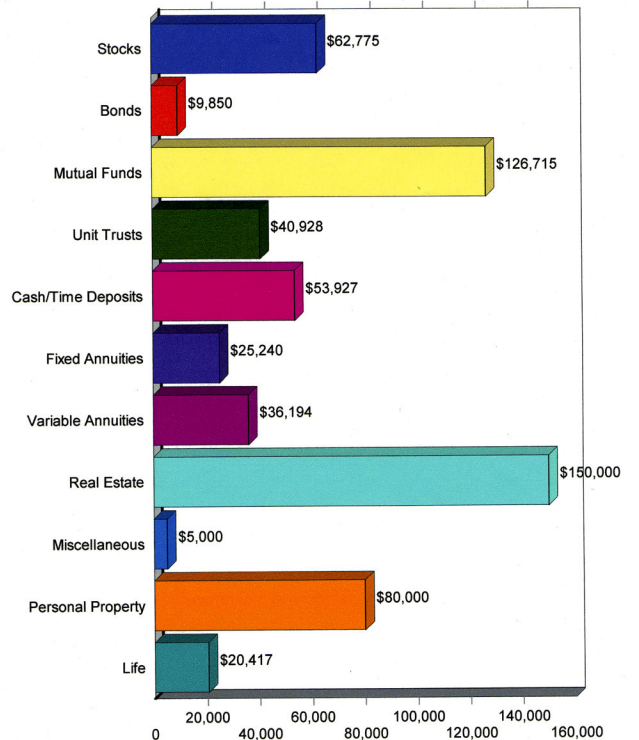
Total: \$611,046



**Investments by Category**

Joseph M. Ackerman

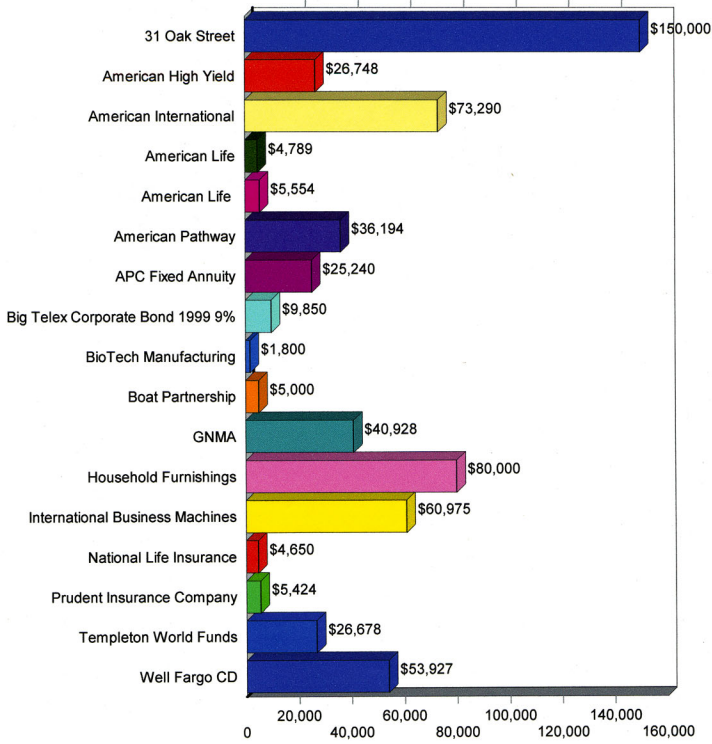
Total: \$611,046



**Investments by Value**

**Joseph M. Ackerman**

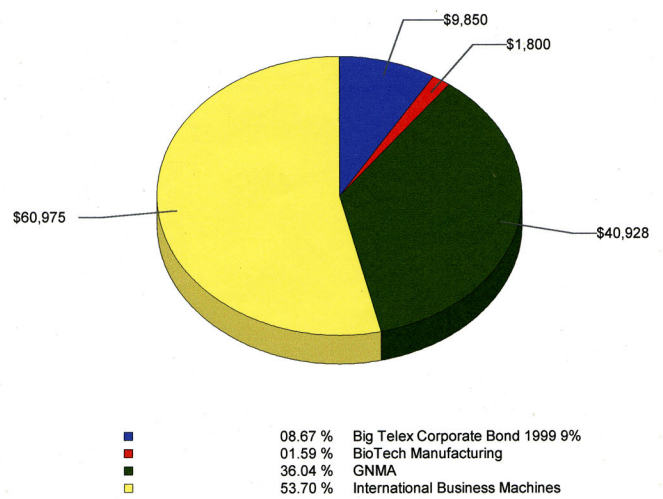
**Total: \$611,046**



**Investments in Pershing Acct. # 145679632**

**Joseph M. Ackerman**

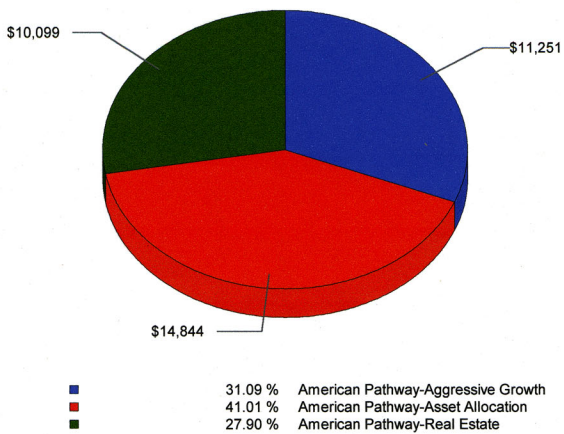
**Total: \$113,553**



**American Pathway Portfolio Diversification**

**Joseph M. Ackerman**

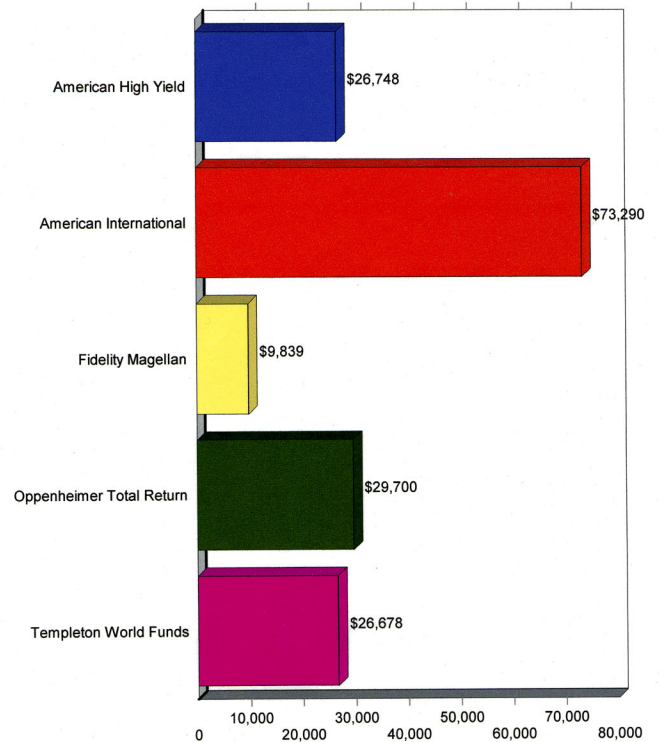
**Total: \$36,194**



**Mutual Fund Diversification**

**Joseph M. Ackerman**

**Total: \$166,254**

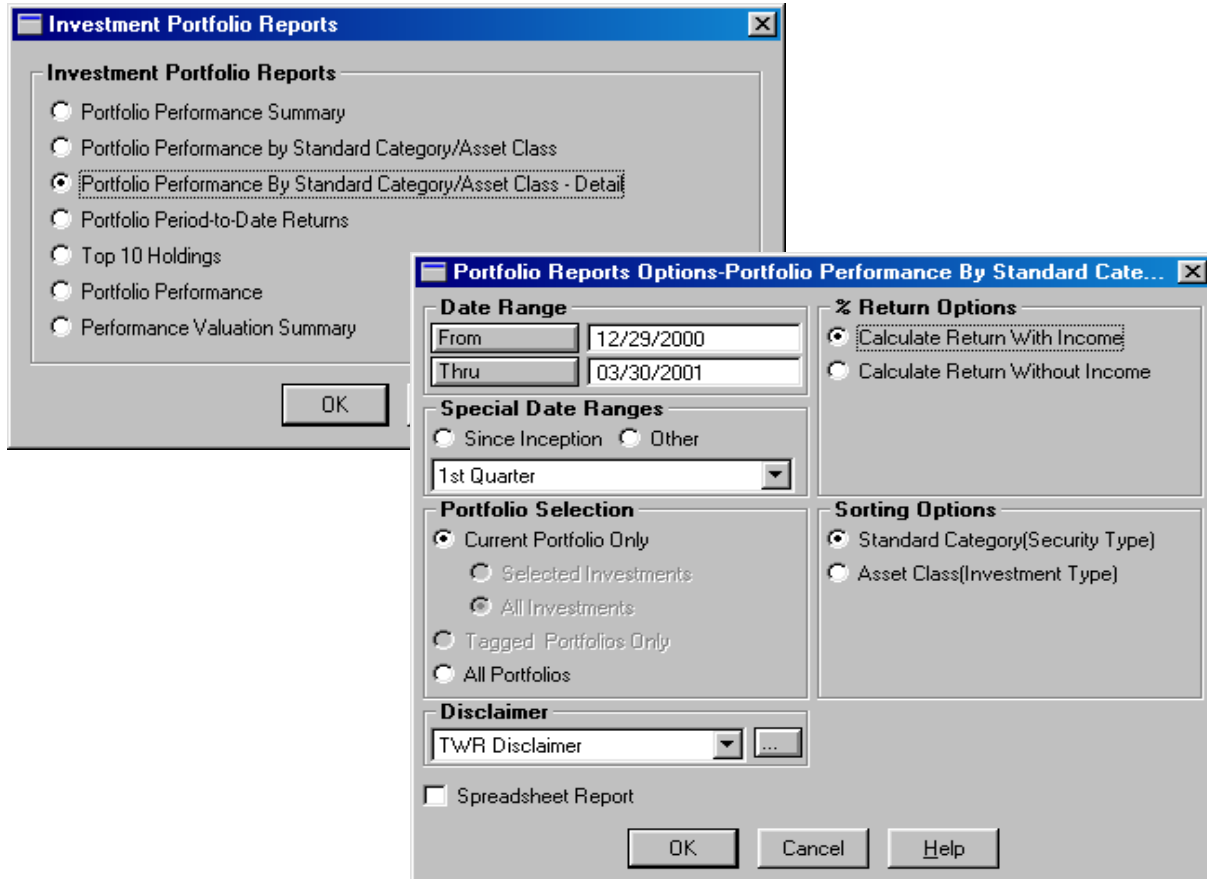




## **Investment Performance Reports**

Investment Performance on these reports are time-weighted and geometrically linked on a monthly basis using the Modified Dietz method as described in the AIMR Performance Presentation Standards Handbook, 2<sup>nd</sup> Edition, 1997 version. What it means in simple English is that a return is calculated for each month based on the transactions, and then multiplied or chain linked to derive at a return for a specified period.

# Investment Performance Report Setup



Run reports for any monthly date range, for any or all portfolios, by sector or asset class, or for a specific investment within a portfolio.

Performance calculations can also be viewed by ad hoc categories such as by industry, fund family, fund objective, how held, owner, etc.



## Performance Report Descriptions

- Portfolio Performance Report shows the overall performance of a selected portfolio with time-weighted returns given a user-specified date range or from inception.
- Portfolio Performance Summary shows the monthly market valuations, monthly returns, contributions and withdrawals, and cumulative returns for a selected portfolio or position (including variable annuity sub-account) with or without income.
- Performance Valuation Summary shows in detail the market valuations and returns based on the transactions summarized for a portfolio or position (including variable annuity sub-account).
- Portfolio Performance by Standard Category/Asset Class shows the current value, percent of portfolio, and cumulative and annualized returns of each category (sector) or asset class. A total return (return for the entire portfolio) is also shown.
- Portfolio Performance by Standard Category/Asset Class – Detail shows all of the investments under each category (sector) or asset class. Three levels of returns are shown: a return for each position, sector or asset class, and total return (return for the entire portfolio).
- Period-to-Date Returns Report can be shown by standard category (sector) or asset class with or without income for the following periods: Last Month, Last 3 Months, Quarter-to-Date, Year-to-Date, Last 12 Months, and Inception-to-Date.
- Top 10 Holdings Report shows the ten best-performing investments in the portfolio. Among the top ten, holdings can be sorted by returns from highest to lowest, by current value from largest to smallest, by shares from most shares to the least, or by alphabetical order.

May 07, 2001

E-Z Data, Inc.

**Portfolio Performance Report**  
**From: 12/29/2000 Through: 03/30/2001**  
**ABC Manufacturing's 401K**

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<b>Beginning Value</b>	12/29/2000	1,301,339.11
<b>Accrued Income</b>		0.00
<b>Contributions</b>		0.00
<b>Withdrawals</b>		0.00
<b>Realized Gains</b>		0.00
<b>Unrealized Gains</b>	91,266.75	
<b>Interest &amp; Dividends</b>		0.00
<b>Change in Accrued Income</b>		0.00
<b>Ending Value</b>	03/30/2001	1,393,001.85
<b>Accrued Income</b>		0.00

**Time Weighted Return**

From: 12/29/2000 Through: 03/30/2001	7.04%
Inception-to-date ( 12/31/1998 )	57.14%

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The rate of return on this report is time-weighted and geometrically linked on a monthly basis using the Modified Dietz method. Monthly valuations and returns are calculated on the assumptions that all transactions and prices are accurate. Performance less than a year is not annualized. "N/A" is printed for periods where data is not available or not applicable.



May 07, 2001

E-Z Data, Inc.

### Portfolio Performance Summary

From: 03/31/2000 Through: 03/30/2001

### ABC Manufacturing's 401K

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<u>Date</u>	<u>Market Valuation</u>	<u>Net Additions/ Withdrawals</u>	<u>% Return with income Monthly Return</u>	<u>Cumulative Return</u>
03/31/2000	1,082,465.35	0.00	0.00	0.00
04/28/2000	1,062,003.52	0.00	-1.89	-1.89
05/31/2000	1,033,387.61	0.00	-2.69	-4.53
06/30/2000	1,090,005.81	0.00	5.48	0.70
07/31/2000	1,136,249.38	0.00	4.24	4.97
08/31/2000	1,188,073.34	0.00	4.56	9.76
09/29/2000	1,223,683.94	0.00	3.00	13.05
10/31/2000	1,252,495.10	0.00	2.35	15.71
11/30/2000	1,272,160.33	0.00	1.57	17.52
12/29/2000	1,301,339.11	0.00	2.29	20.22
01/31/2001	1,325,095.61	0.00	1.83	22.41
02/28/2001	1,358,681.23	0.00	2.53	25.52
03/30/2001	1,393,001.85	0.00	2.53	28.69

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May 07, 2001

E-Z Data, Inc.

**Performance Valuation Summary**

**From: 02/28/2001 Through: 03/30/2001**

**ABC Manufacturing's 401K**

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<b>Valuation Date - 02/28/2001</b>	
Market Valuation	1,358,681.23
Accrued Income	0.00
Net Add.	0.00
Weighted Add.	0.00
Weighted Income	0.00
Income Received	0.00
Acct. w/inc.	153.27
Acct. w/o inc.	153.27
% Return w/inc.	2.53
% Return w/o inc.	2.53
Date Last Changed	05/04/2001
<b>Valuation Date - 03/30/2001</b>	
Market Valuation	1,393,001.85
Accrued Income	0.00
Net Add.	0.00
Weighted Add.	0.00
Weighted Income	0.00
Income Received	0.00
Acct. w/inc.	157.14
Acct. w/o inc.	157.14
% Return w/inc.	2.53
% Return w/o inc.	2.53
Date Last Changed	05/04/2001

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May 07, 2001

E-Z Data, Inc.

### Portfolio Performance By Standard Category

From: 12/31/1998 Through: 03/30/2001

### ABC Manufacturing's 401K

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<u>Investment Name</u>	<u>Current Value</u>	<u>% of Portfolio</u>	<u>Cuml. % Return w/Income</u>	<u>Annualized TWR</u>
Bonds	47,997.50	3.45	6.66	2.91
Mutual Funds	724,472.83	52.01	122.71	42.74
Stocks	175,468.75	12.60	-32.88	-16.24
Unit Trusts	99,124.00	7.12	7.17	3.12
Variable Annuities	345,938.78	24.83	125.04	43.40
<b>Total Return</b>	<b>1,393,001.85</b>	<b>100.00</b>	<b>57.14</b>	<b>22.25</b>

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May 07, 2001

E-Z Data, Inc.

**Portfolio Performance By Standard Category - Detail**

From: 12/31/1998 Through: 03/30/2001

**ABC Manufacturing's 401K**

<u>Investment Name</u>	<u>Beginning Market Valuation</u>	<u>Ending Market Valuation</u>	<u>Cuml. % Return w/Income</u>	<u>Annualized TWR</u>
<b>Bonds</b>				
ATT 8.8 2010	45,000.00	47,997.50	6.66	2.91
	<b>45,000.00</b>	<b>47,997.50</b>	<b>6.66</b>	<b>2.91</b>
<b>Mutual Funds</b>				
American Growth Fund	8,030.08	10,711.47	33.39	13.66
American International Group	63,334.92	99,360.02	56.88	22.16
American High Yield	104,229.72	199,724.90	91.62	33.51
AIM Aggressive Growth	112,242.50	410,877.73	171.91	55.98
Fidelity Magellan	2,124.50	3,798.71	78.81	29.47
	<b>289,961.71</b>	<b>724,472.83</b>	<b>122.71</b>	<b>42.74</b>
<b>Stocks</b>				
Amgen	261,406.25	175,468.75	-32.88	-16.24
	<b>261,406.25</b>	<b>175,468.75</b>	<b>-32.88</b>	<b>-16.24</b>
<b>Unit Trusts</b>				
GNMA 1	92,495.00	99,124.00	7.17	3.12
	<b>92,495.00</b>	<b>99,124.00</b>	<b>7.17</b>	<b>3.12</b>
<b>Variable Annuities</b>				
American Pathway-Income Growth	150,000.00	334,200.00	122.80	42.77
ASAP-AST MidCap Growth	2,526.32	8,453.89	234.63	71.06
ASAP-Alger Midcap Growth	1,199.74	3,284.88	173.80	56.46
	<b>153,726.05</b>	<b>345,938.78</b>	<b>125.04</b>	<b>43.40</b>
<b>Total Return</b>	<b>842,589.02</b>	<b>1,393,001.85</b>	<b>57.14</b>	<b>22.25</b>

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May 09, 2001

E-Z Data, Inc.

**Portfolio Period-to-Date Returns with Income  
By Standard Category**

As of 03/30/2001

**ABC Manufacturing's 401K**

<u>Investment Name</u>	<u>% Last Month</u>	<u>% Last 3 Months</u>	<u>% Quarter To Date</u>	<u>% Year To Date</u>	<u>% Last 12 Months</u>	<u>% Inception To Date</u>
<b><u>Bonds</u></b>						
ATT 8.8 2010	0.31	0.93	0.93	0.93	6.66	6.66
	<b>0.31</b>	<b>0.93</b>	<b>0.93</b>	<b>0.93</b>	<b>6.66</b>	<b>6.66</b>
<b><u>Mutual Funds</u></b>						
AIM Aggressive Growth	1.24	4.39	4.39	4.39	7.66	171.91
American Growth Fund	11.40	29.01	29.01	29.01	37.81	33.39
American High Yield	4.86	9.12	9.12	9.12	64.77	91.62
American International Group	-1.59	-18.29	-18.29	-18.29	10.46	56.88
Fidelity Magellan	2.72	9.14	9.14	9.14	41.91	78.81
	<b>1.95</b>	<b>2.03</b>	<b>2.03</b>	<b>2.03</b>	<b>20.09</b>	<b>122.71</b>
<b><u>Stocks</u></b>						
Amgen	-2.60	9.78	9.78	9.78	5.74	-32.88
	<b>-2.60</b>	<b>9.78</b>	<b>9.78</b>	<b>9.78</b>	<b>5.74</b>	<b>-32.88</b>
<b><u>Unit Trusts</u></b>						
GNMA 1	0.32	0.56	0.56	0.56	6.85	7.17
	<b>0.32</b>	<b>0.56</b>	<b>0.56</b>	<b>0.56</b>	<b>6.85</b>	<b>7.17</b>
<b><u>Variable Annuities</u></b>						
American Pathway-Income Growth	7.76	21.61	21.61	21.61	99.52	122.80
ASAP-Alger Midcap Growth	4.86	10.09	10.09	10.09	39.03	173.80
ASAP-AST MidCap Growth	5.39	12.32	12.32	12.32	49.70	234.63
	<b>7.68</b>	<b>21.24</b>	<b>21.24</b>	<b>21.24</b>	<b>97.11</b>	<b>125.04</b>
<b>Total Return</b>	<b>2.53</b>	<b>7.04</b>	<b>7.04</b>	<b>7.04</b>	<b>28.69</b>	<b>57.14</b>

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May 07, 2001

E-Z Data, Inc.

**Portfolio Performance By Asset Class**

**From: 12/31/1998 Through: 03/30/2001**

**ABC Manufacturing's 401K**

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<u>Investment Name</u>	<u>Current Value</u>	<u>% of Portfolio</u>	<u>Cuml. % Return w/Income</u>	<u>Annualized TWR</u>
Domestic Hybrid	10,711.47	0.77	33.39	13.66
Fixed Assets	147,121.50	10.56	7.00	3.05
High Yield	478,352.38	34.34	10.96	4.73
Inflation Hedged	334,200.00	23.99	122.80	42.77
Mid Cap Growth	11,738.78	0.84	215.05	66.53
Small Cap	410,877.73	29.50	171.91	55.98
<b>Total Return</b>	<u>1,393,001.85</u>	<u>100.00</u>	<u>57.14</u>	<u>22.25</u>

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## Portfolio Performance By Asset Class - Detail

From: 12/31/1998 Through: 03/30/2001

## ABC Manufacturing's 401K

<u>Investment Name</u>	<u>Beginning Market Valuation</u>	<u>Ending Market Valuation</u>	<u>Cuml. % Return w/Income</u>	<u>Annualized TWR</u>
<b><u>Domestic Hybrid</u></b>				
American Growth Fund	8,030.08	10,711.47	33.39	13.66
	<b>8,030.08</b>	<b>10,711.47</b>	<b>33.39</b>	<b>13.66</b>
<b><u>Fixed Assets</u></b>				
ATT 8.8 2010	45,000.00	47,997.50	6.66	2.91
GNMA 1	92,495.00	99,124.00	7.17	3.12
	<b>137,495.00</b>	<b>147,121.50</b>	<b>7.00</b>	<b>3.05</b>
<b><u>High Yield</u></b>				
American International Group	63,334.92	99,360.02	56.88	22.16
American High Yield	104,229.72	199,724.90	91.62	33.51
Fidelity Magellan	2,124.50	3,798.71	78.81	29.47
Amgen	261,406.25	175,468.75	-32.88	-16.24
	<b>431,095.38</b>	<b>478,352.38</b>	<b>10.96</b>	<b>4.73</b>
<b><u>Inflation Hedged</u></b>				
American Pathway-Income Growth	150,000.00	334,200.00	122.80	42.77
	<b>150,000.00</b>	<b>334,200.00</b>	<b>122.80</b>	<b>42.77</b>
<b><u>Mid Cap Growth</u></b>				
ASAP-AST MidCap Growth	2,526.32	8,453.89	234.63	71.06
ASAP-Alger Midcap Growth	1,199.74	3,284.88	173.80	56.46
	<b>3,726.05</b>	<b>11,738.78</b>	<b>215.05</b>	<b>66.53</b>
<b><u>Small Cap</u></b>				
AIM Aggressive Growth	112,242.50	410,877.73	171.91	55.98
	<b>112,242.50</b>	<b>410,877.73</b>	<b>171.91</b>	<b>55.98</b>
<b>Total Return</b>	<b>842,589.02</b>	<b>1,393,001.85</b>	<b>57.14</b>	<b>22.25</b>

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May 09, 2001

**E-Z Data, Inc.**  
**Top 10 Holdings Report**  
From: 12/29/2000 Through: 03/30/2001  
**ABC Manufacturing's 401K**

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<u>Investment Name</u>	<u>Current Value</u>	<u>Shares Outstanding</u>	<u>% Return w/Income</u>
American Growth Fund	10,711.47	1,005.77	29.01
American Pathway-Income Growth	334,200.00	10,000.00	21.61
ASAP-AST MidCap Growth	8,453.89	210.53	12.32
ASAP-Alger Midcap Growth	3,284.88	99.98	10.09
Amgen	175,468.75	2,500.00	9.78
Fidelity Magellan	3,798.71	106.22	9.14
American High Yield	199,724.90	7,130.23	9.12
AIM Aggressive Growth	410,877.73	4,781.82	4.39
ATT 8.8 2010	47,997.50	50.00	0.93
GNMA 1	99,124.00	1,000.00	0.56
	<hr/> <b>1,293,641.83</b>		

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May 09, 2001

**E-Z Data, Inc.**  
**Top 10 Holdings Report**  
From: 12/29/2000 Through: 03/30/2001  
**ABC Manufacturing's 401K**

---

<u>Investment Name</u>	<u>Current Value</u>	<u>Shares Outstanding</u>	<u>% Return w/Income</u>
AIM Aggressive Growth	410,877.73	4,781.82	4.39
American Pathway-Income Growth	334,200.00	10,000.00	21.61
American High Yield	199,724.90	7,130.23	9.12
Amgen	175,468.75	2,500.00	9.78
GNMA 1	99,124.00	1,000.00	0.56
ATT 8.8 2010	47,997.50	50.00	0.93
American Growth Fund	10,711.47	1,005.77	29.01
ASAP-AST MidCap Growth	8,453.89	210.53	12.32
Fidelity Magellan	3,798.71	106.22	9.14
ASAP-Alger Midcap Growth	3,284.88	99.98	10.09
	<hr/> <b>1,293,641.83</b>		

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May 07, 2001

E-Z Data, Inc.

**Portfolio Performance Summary**

From: 03/31/2000 Through: 03/30/2001

**ABC Manufacturing's 401K**

**American High Yield**

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<u>Date</u>	<u>Market Valuation</u>	<u>Net Additions/ Withdrawals</u>	<u>% Return with income Monthly Return</u>	<u>Cumulative Return</u>
03/31/2000	121,213.93	0.00	0.00	0.00
04/28/2000	128,344.16	0.00	5.88	5.88
05/31/2000	122,996.48	0.00	-4.17	1.47
06/30/2000	121,142.62	0.00	-1.51	-0.06
07/31/2000	130,255.06	0.00	7.52	7.46
08/31/2000	138,019.88	0.00	5.96	13.86
09/29/2000	143,517.29	0.00	3.98	18.40
10/31/2000	155,103.91	0.00	8.07	27.96
11/30/2000	164,099.41	0.00	5.80	35.38
12/29/2000	183,040.16	0.00	11.54	51.01
01/31/2001	176,223.66	0.00	-3.72	45.38
02/28/2001	190,476.99	0.00	8.09	57.14
03/30/2001	199,724.90	0.00	4.86	64.77

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The rate of return on this report is time-weighted and geometrically linked on a monthly basis using the Modified Dietz method. Monthly valuations and returns are calculated on the assumptions that all transactions and prices are accurate. Performance less than a year is not annualized. "N/A" is printed for periods where data is not available or not applicable.

May 07, 2001

E-Z Data, Inc.

**Performance Valuation Summary**

**From: 02/28/2001 Through: 03/30/2001**

**ABC Manufacturing's 401K**

**American High Yield**

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<b>Valuation Date - 02/28/2001</b>	
Market Valuation	190,476.99
Accrued Income	0.00
Net Add.	0.00
Weighted Add.	0.00
Weighted Income	0.00
Income Received	0.00
Acct. w/inc.	182.75
Acct. w/o inc.	182.75
% Return w/inc.	8.09
% Return w/o inc.	8.09
Date Last Changed	05/04/2001
 <b>Valuation Date - 03/30/2001</b>	
Market Valuation	199,724.90
Accrued Income	0.00
Net Add.	0.00
Weighted Add.	0.00
Weighted Income	0.00
Income Received	0.00
Acct. w/inc.	191.62
Acct. w/o inc.	191.62
% Return w/inc.	4.86
% Return w/o inc.	4.86
Date Last Changed	05/04/2001

May 07, 2001

E-Z Data, Inc.

**Portfolio Performance Summary**

From: 03/31/2000 Through: 03/30/2001

**ABC Manufacturing's 401K  
American Pathway-Income Growth**

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<u>Date</u>	<u>Market Valuation</u>	<u>Net Additions/ Withdrawals</u>	<u>% Return with income Monthly Return</u>	<u>Cumulative Return</u>
03/31/2000	167,500.00	0.00	0.00	0.00
04/28/2000	170,000.00	0.00	1.49	1.49
05/31/2000	180,000.00	0.00	5.88	7.46
06/30/2000	190,000.00	0.00	5.56	13.43
07/31/2000	208,250.00	0.00	9.61	24.33
08/31/2000	229,870.00	0.00	10.38	37.24
09/29/2000	240,153.00	0.00	4.47	43.37
10/31/2000	254,620.00	0.00	6.02	52.01
11/30/2000	267,410.00	0.00	5.02	59.65
12/29/2000	274,820.00	0.00	2.77	64.07
01/31/2001	297,480.00	0.00	8.25	77.60
02/28/2001	310,120.00	0.00	4.25	85.15
03/30/2001	334,200.00	0.00	7.76	99.52

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May 07, 2001

E-Z Data, Inc.

**Performance Valuation Summary**

From: 02/28/2001 Through: 03/30/2001

**ABC Manufacturing's 401K**

**American Pathway-Income Growth**

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<b>Valuation Date - 02/28/2001</b>	
Market Valuation	310,120.00
Accrued Income	0.00
Net Add.	0.00
Weighted Add.	0.00
Weighted Income	0.00
Income Received	0.00
Acct. w/inc.	206.75
Acct. w/o inc.	206.75
% Return w/inc.	4.25
% Return w/o inc.	4.25
Date Last Changed	05/04/2001
 <b>Valuation Date - 03/30/2001</b>	
Market Valuation	334,200.00
Accrued Income	0.00
Net Add.	0.00
Weighted Add.	0.00
Weighted Income	0.00
Income Received	0.00
Acct. w/inc.	222.80
Acct. w/o inc.	222.80
% Return w/inc.	7.76
% Return w/o inc.	7.76
Date Last Changed	05/04/2001

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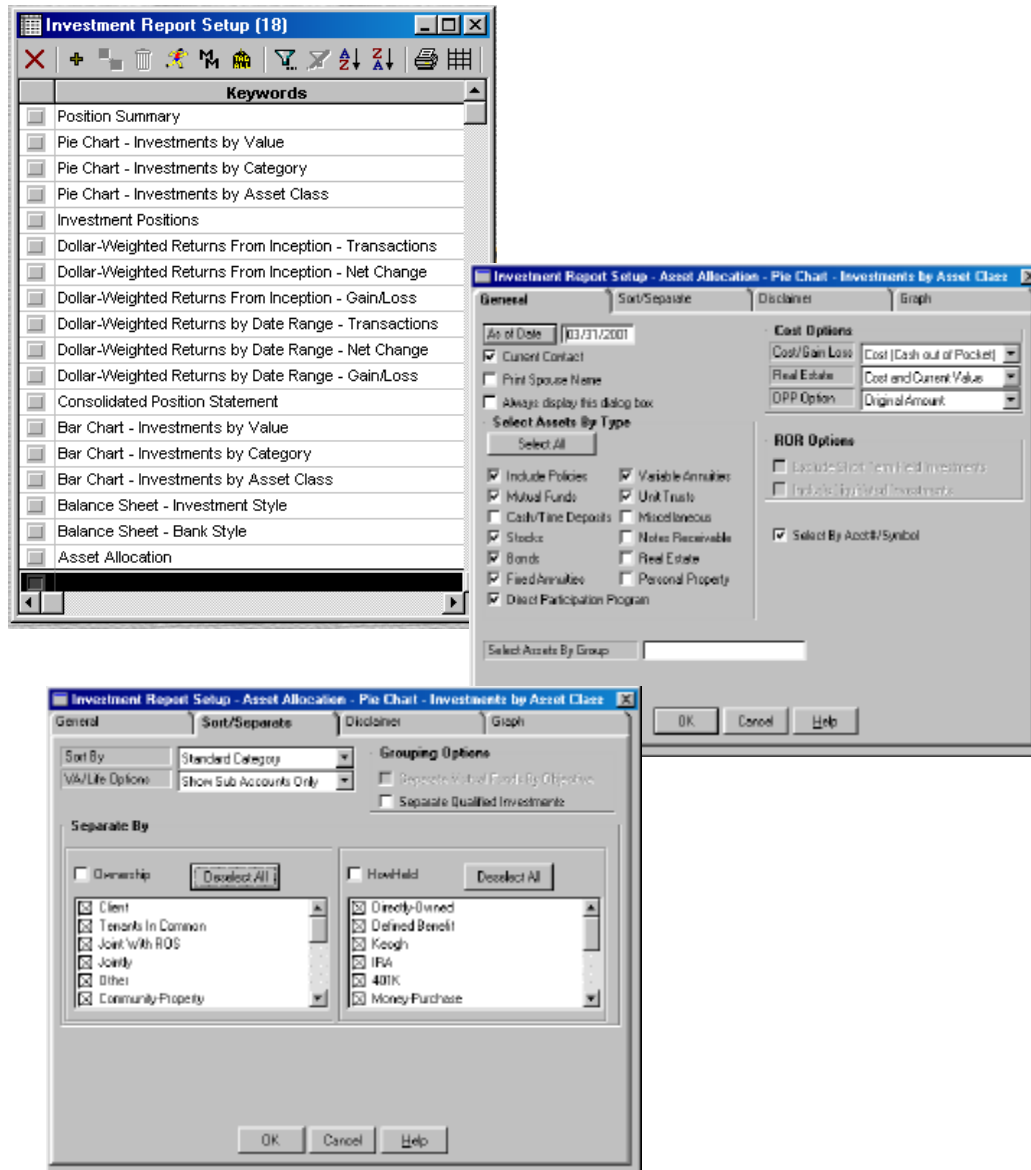


## **Position-Based Consolidated Client Statements and Reports**

Consolidated statements and reports provide ongoing investment tracking to support investment and financial planning decisions. There are a variety of flexible, understandable investment statements available from the system. These reports were designed for the clients to understand. These reports can also be run for any performance or family portfolio.

The annualized return reports in this section are dollar-weighted, meaning transactions and position values involving large dollar amounts affects the ROR calculation more than transactions and position values involving relatively smaller dollar amounts.

# Position-Based Client Statement & Report Setup



Run reports for any as-of-date or date range, for any or all clients, for any or all security types, by any combination of how held and owner, for any or all accounts or investment positions. User can create and select from any number of user-specified disclaimers.



## **Position-Based Client Statement and Report Descriptions**

- The Consolidated Position Statement offers a great deal of flexibility and is designed to appeal to a wide range of planning styles and client investment strategies. Investments can be sorted by standard categories, asset class, retirement and non-retirement investments, and additional options for calculating cost, tax basis, etc.
- The Position Summary report lists the client's investment holdings by standard categories or asset class. The Loan Balance column shows if there are any liabilities associated with the individual investment. This report is designed for planners and advisors, but is clear enough for clients to see and understand.
- The Asset Allocation report shows each asset as a percentage of the position. This report can be printed by asset class or standard categories. This statement allows the planner and client to respond to allocation issues and monitor rebalancing of positions.
- Dollar-Weighted Returns From Inception or by Date Range shows the current compounded annual rate of return for all investments held from inception to date or from inception to the end of a holding period. The report is designed to show how an investment or investments have performed during this holding period, and gives the option to include or exclude liquidated investments. The statement shows an annual compounded rate of return for each investment and an aggregate return for all investments listed on the report.
- Balance Sheet – Bank Style prints your client's assets and liabilities in the Federal Reserve format used for loan reviews and decisions by most banks and financial institutions.
- Balance Sheet – Investment Style allows you to review all of a client's personal assets and liabilities on a single statement sorted by liquidity. All assets are identified as to owner, how held, and account number.



May 15, 2001

E-Z Data, Inc.

**Consolidated Position Statement**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Description</u>	<u>Account Number</u>	<u>Purchase Date</u>	<u>Quantity</u>	<u>Cost</u>	<u>Current Value</u>	<u>Gain Loss</u>	<u>% of Position</u>
<b><u>Stocks</u></b>							
Home Depot	4523432	11/23/1999	640	48,000	52,832	4,832	2.77%
IBM	4523432	06/06/1996	755	73,270	75,133	1,863	3.94%
	<b>Subtotal</b>			<b>121,270</b>	<b>127,965</b>	<b>6,695</b>	<b>6.71%</b>
<b><u>Bonds</u></b>							
ATT 8.8 2010	958584	12/31/1995	57	50,000	53,909	3,909	2.83%
Countrywide Home Loan	958584	02/13/2000	80	80,000	80,483	483	4.22%
	<b>Subtotal</b>			<b>130,000</b>	<b>134,391</b>	<b>4,391</b>	<b>7.05%</b>
<b><u>Mutual Funds</u></b>							
American High Yield	100401	06/06/1996	3,418	17,209	85,016	67,807	4.46%
Fidelity Magellan	100401	11/03/1990	106	10,000	14,173	4,173	0.74%
Templeton World Funds	100401	02/18/1996	1,612	22,500	25,369	2,869	1.33%
	<b>Subtotal</b>			<b>49,709</b>	<b>124,558</b>	<b>74,848</b>	<b>6.53%</b>
<b><u>Unit Trusts</u></b>							
Municipal Investment Trust	100882	04/12/2000	313	28,345	28,889	544	1.51%
Nuveen Tax Free #229	100882	11/23/1999	1,306	40,000	46,793	6,793	2.45%
	<b>Subtotal</b>			<b>68,345</b>	<b>75,682</b>	<b>7,337</b>	<b>3.97%</b>
<b><u>Cash/Time Deposits</u></b>							
Checking Account	200448	02/18/2000		3,000	3,206	206	0.17%
National Deposits	100801	07/07/1994		45,000	61,259	16,259	3.21%
	<b>Subtotal</b>			<b>48,000</b>	<b>64,465</b>	<b>16,465</b>	<b>3.38%</b>
<b><u>Fixed Annuities</u></b>							
APC Fixed Annuity	58246	05/01/1997		25,000	25,240	240	1.32%
	<b>Subtotal</b>			<b>25,000</b>	<b>25,240</b>	<b>240</b>	<b>1.32%</b>
<b><u>Variable Annuities</u></b>							
American Pathway Balanced	931804	06/06/1996	4,407	52,888	56,414	3,526	2.96%
Income Growth	931804	02/04/1997	2,063	41,250	44,963	3,713	2.36%
	<b>Subtotal</b>			<b>94,138</b>	<b>101,376</b>	<b>7,238</b>	<b>5.31%</b>

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May 15, 2001

E-Z Data, Inc.

**Consolidated Position Statement (Continued)**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Description</u>	<u>Account Number</u>	<u>Purchase Date</u>	<u>Quantity</u>	<u>Cost</u>	<u>Current Value</u>	<u>Gain Loss</u>	<u>% of Position</u>
<b>Real Estate</b>							
31 Oak Street		05/01/1987		972,880	995,000	22,120	52.16%
	<b>Subtotal</b>			<b>972,880</b>	<b>995,000</b>	<b>22,120</b>	<b>52.16%</b>
<b>Personal Property</b>							
Household Furnishings		01/01/1980		154,000	180,000	26,000	9.44%
	<b>Subtotal</b>			<b>154,000</b>	<b>180,000</b>	<b>26,000</b>	<b>9.44%</b>
<b>Life</b>							
Nations Life Insurance	337494945	09/01/1994		0	4,650	4,650	0.24%
California Life & Health	987799863	08/12/1996		0	37,625	37,625	1.97%
	<b>Subtotal</b>			<b>0</b>	<b>42,275</b>	<b>42,275</b>	<b>2.22%</b>
<b>Variable Life</b>							
Applied American Life							
Growth	920331435	09/01/1994	1,644	15,000	16,439	1,439	0.86%
Income	920331435	06/06/1997	1,563	16,000	20,123	4,123	1.05%
	<b>Subtotal</b>			<b>31,000</b>	<b>36,562</b>	<b>5,562</b>	<b>1.92%</b>
<b>Total</b>				<b>1,694,342</b>	<b>1,907,514</b>	<b>213,172</b>	<b>100.00%</b>

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May 15, 2001

E-Z Data, Inc.  
Position Summary

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Investment Name</u>	<u>Purchase Date</u>	<u>Maturity Date</u>	<u>Quantity</u>	<u>Average Cost / Unit</u>	<u>Cost</u>	<u>Current Value</u>	<u>Loan Balance</u>	<u>Net Equity</u>
<b>Stocks</b>								
Home Depot	11/23/1999		640.000	75.00	48,000	52,832		52,832
IBM	06/06/1996		755.102	97.03	73,270	75,133		75,133
<b>Bonds</b>								
ATT 8.8 2010	12/31/1995	06/06/2005	56.818	880.00	50,000	53,909		53,909
Countrywide Home Loan	02/13/2000	05/20/2008	80.382	995.25	80,000	80,483		80,483
<b>Mutual Funds</b>								
American High Yield	06/06/1996		3,417.976	5.03	17,209	85,016		85,016
Fidelity Magellan	11/03/1990		106.225	94.14	10,000	14,173		14,173
Templeton World Funds	02/18/1996		1,611.760	13.96	22,500	25,369		25,369
<b>Unit Trusts</b>								
Municipal Investment Tr	04/12/2000		313.378	90.45	28,345	28,889		28,889
Nuveen Tax Free #229	11/23/1999		1,306.165	30.62	40,000	46,793		46,793
<b>Cash/Time Deposits</b>								
Checking Account	02/18/2000				3,000	3,206		3,206
National Deposits	07/07/1994	07/07/2004			45,000	61,259		61,259
<b>Fixed Annuities</b>								
APC Fixed Annuity	05/01/1997	05/01/2007			25,000	27,448		27,448
<b>Variable Annuities</b>								
American Pathway	06/06/1996				94,138	101,376		101,376
<b>Real Estate</b>								
31 Oak Street	05/01/1987				972,880	995,000	542,120	452,880
<b>Personal Property</b>								
Household Furnishings	01/01/1980				154,000	180,000		180,000
<b>Life</b>								
Nations Life Insurance	09/01/1994					4,650		4,650
California Life & Health	08/12/1996					37,625		37,625
<b>Variable Life</b>								
Applied American Life	07/21/1995				31,000	36,562	1,327	35,235
<b>Total</b>					<b>1,694,342</b>	<b>1,909,722</b>	<b>543,447</b>	<b>1,366,275</b>

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May 15, 2001

E-Z Data, Inc.  
**Asset Allocation**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Asset</u>	<u>Purchase Date</u>	<u>Cost</u>	<u>Current Value</u>	<u>Percent of Position</u>
<b><u>Stocks</u></b>				
Home Depot	11/23/1999	48,000	52,832	2.71%
IBM	06/06/1996	73,270	75,133	3.85%
Sysco Corp	05/13/2000	40,000	43,561	2.23%
<b>Subtotal</b>		<b>161,270</b>	<b>171,525</b>	<b>8.79%</b>
<b><u>Bonds</u></b>				
ATT 8.8 2010	12/31/1995	50,000	53,909	2.76%
Countrywide Home Loan	02/13/2000	80,000	80,483	4.13%
<b>Subtotal</b>		<b>130,000</b>	<b>134,391</b>	<b>6.89%</b>
<b><u>Mutual Funds</u></b>				
American High Yield	06/06/1996	17,209	85,016	4.36%
Fidelity Magellan	11/03/1990	10,000	14,173	0.73%
Templeton World Funds	02/18/1996	22,500	25,369	1.30%
<b>Subtotal</b>		<b>49,709</b>	<b>124,558</b>	<b>6.38%</b>
<b><u>Unit Trusts</u></b>				
Municipal Investment Trust	04/12/2000	28,345	28,889	1.48%
Nuveen Tax Free #229	11/23/1999	40,000	46,793	2.40%
<b>Subtotal</b>		<b>68,345</b>	<b>75,682</b>	<b>3.88%</b>
<b><u>Cash/Time Deposits</u></b>				
Checking Account	02/18/2000	3,000	3,206	0.16%
National Deposits	07/07/1994	45,000	61,259	3.14%
<b>Subtotal</b>		<b>48,000</b>	<b>64,465</b>	<b>3.30%</b>
<b><u>Fixed Annuities</u></b>				
APC Fixed Annuity	05/01/1997	25,000	25,240	1.29%
<b>Subtotal</b>		<b>25,000</b>	<b>25,240</b>	<b>1.29%</b>
<b><u>Variable Annuities</u></b>				
American Pathway Balanced	06/06/1996	52,888	56,414	2.89%
Income Growth	02/04/1997	41,250	44,963	2.30%
<b>Subtotal</b>		<b>94,138</b>	<b>101,376</b>	<b>5.20%</b>
<b><u>Real Estate</u></b>				
31 Oak Street	05/01/1987	972,880	995,000	51.00%
<b>Subtotal</b>		<b>972,880</b>	<b>995,000</b>	<b>51.00%</b>
<b><u>Personal Property</u></b>				
Household Furnishings	01/01/1980	154,000	180,000	9.23%
<b>Subtotal</b>		<b>154,000</b>	<b>180,000</b>	<b>9.23%</b>

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May 15, 2001

E-Z Data, Inc.

**Asset Allocation (Continued)**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Asset</u>	<u>Purchase Date</u>	<u>Cost</u>	<u>Current Value</u>	<u>Percent of Position</u>
<b>Life</b>				
Nations Life Insurance	09/01/1994	0	4,650	0.24%
California Life & Health	08/12/1996	0	37,625	1.93%
<b>Subtotal</b>		<b>0</b>	<b>42,275</b>	<b>2.17%</b>
<b>Variable Life</b>				
Applied American Life				
Growth	09/01/1994	15,000	16,439	0.84%
Income	06/06/1997	16,000	20,123	1.03%
<b>Subtotal</b>		<b>31,000</b>	<b>36,562</b>	<b>1.87%</b>
<b>Total</b>		<b>1,734,342</b>	<b>1,951,075</b>	<b>100.00%</b>

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May 09, 2001

E-Z Data, Inc.

**Portfolio Period-to-Date Returns with Income**

**By Asset Class**

As of 03/30/2001

**ABC Manufacturing's 401K**

<u>Investment Name</u>	<u>% Last Month</u>	<u>% Last 3 Months</u>	<u>% Quarter To Date</u>	<u>% Year To Date</u>	<u>% Last 12 Months</u>	<u>% Inception To Date</u>
<b><u>Domestic Hybrid</u></b>						
American Growth Fund	11.40	29.01	29.01	29.01	37.81	33.39
	<b>11.40</b>	<b>29.01</b>	<b>29.01</b>	<b>29.01</b>	<b>37.81</b>	<b>33.39</b>
<b><u>Fixed Assets</u></b>						
ATT 8.8 2010	0.31	0.93	0.93	0.93	6.66	6.66
GNMA 1	0.32	0.56	0.56	0.56	6.85	7.17
	<b>0.31</b>	<b>0.68</b>	<b>0.68</b>	<b>0.68</b>	<b>6.79</b>	<b>7.00</b>
<b><u>High Yield</u></b>						
American High Yield	4.86	9.12	9.12	9.12	64.77	91.62
American International Group	-1.59	-18.29	-18.29	-18.29	10.46	56.88
Amgen	-2.60	9.78	9.78	9.78	5.74	-32.88
Fidelity Magellan	2.72	9.14	9.14	9.14	41.91	78.81
	<b>0.64</b>	<b>2.22</b>	<b>2.22</b>	<b>2.22</b>	<b>25.96</b>	<b>10.96</b>
<b><u>Inflation Hedged</u></b>						
American Pathway-Income Growth	7.76	21.61	21.61	21.61	99.52	122.80
	<b>7.76</b>	<b>21.61</b>	<b>21.61</b>	<b>21.61</b>	<b>99.52</b>	<b>122.80</b>
<b><u>Mid Cap Growth</u></b>						
ASAP-Alger Midcap Growth	4.86	10.09	10.09	10.09	39.03	173.80
ASAP-AST MidCap Growth	5.39	12.32	12.32	12.32	49.70	234.63
	<b>5.24</b>	<b>11.68</b>	<b>11.68</b>	<b>11.68</b>	<b>46.55</b>	<b>215.05</b>
<b><u>Small Cap</u></b>						
AIM Aggressive Growth	1.24	4.39	4.39	4.39	7.66	171.91
	<b>1.24</b>	<b>4.39</b>	<b>4.39</b>	<b>4.39</b>	<b>7.66</b>	<b>171.91</b>
<b>Total Return</b>	<b>2.53</b>	<b>7.04</b>	<b>7.04</b>	<b>7.04</b>	<b>28.69</b>	<b>57.14</b>

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May 16, 2001

E-Z Data, Inc.

**Dollar-Weighted Returns From Inception - Gain/Loss**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Investment Name</u>	<u>Purchase Date</u>	<u>Cost</u>	<u>Value</u>	<u>Gain / Loss</u>	<u>% Change</u>	<u>Average Annual ROR</u>
<b><u>Stocks</u></b>						
Home Depot	11/23/1999	48,000.00	52,832.00	4,832.00	10.07%	6.70%
IBM	06/06/1996	73,270.00	75,132.65	1,862.65	2.54%	0.63%
Sysco Corp	05/13/2000	40,000.00	43,560.83	3,560.83	8.90%	8.83%
<b><u>Bonds</u></b>						
ATT 8.8 2010	12/31/1995	50,000.00	53,908.54	3,908.54	7.82%	1.41%
Countrywide Home Loan	02/13/2000	80,000.00	80,482.92	482.92	0.60%	0.48%
<b><u>Mutual Funds</u></b>						
American High Yield	06/06/1996	17,209.40	85,015.99	67,806.59	394.01%	34.67%
Fidelity Magellan	11/03/1990	10,000.00	14,172.51	4,172.51	41.73%	3.37%
Templeton World Funds	02/18/1996	22,500.00	25,369.10	2,869.10	12.75%	2.56%
<b><u>Unit Trusts</u></b>						
Municipal Investment Trust	04/12/2000	28,345.00	28,888.71	543.71	1.92%	1.75%
Nuveen Tax Free #229	11/23/1999	40,000.00	46,793.36	6,793.36	16.98%	11.19%
<b><u>Variable Annuities</u></b>						
American Pathway						
Balanced	06/06/1996	52,888.00	56,413.87	3,525.87	6.67%	1.31%
Income Growth	02/04/1997	41,250.00	44,962.50	3,712.50	9.00%	2.03%

<b>Purchases</b>	:	<b>516,753</b>
<b>Withdrawals</b>	:	<b>9,500</b>
<b>Total Cost</b>	:	<b>503,462</b>
<b>Total Value</b>	:	<b>607,533</b>
<b>Aggregate Return</b>	:	<b>5.81%</b>

\* Rate of return is not annualized for positions held less than a year or for a report with a period specified less than a year. N/A = Not Applicable.

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May 16, 2001

E-Z Data, Inc.

**Dollar-Weighted Returns by Date Range - Gain/Loss**

From: 03/31/2000 Through: 03/31/2001

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Investment Name</u>	<u>Value as of 03/31/2000</u>	<u>Value as of 03/31/2001</u>	<u>Gain/Loss</u>	<u>% Change</u>	<u>Average Annual ROR</u>
<b><u>Stocks</u></b>					
Home Depot	37,270.91	39,040.00	1,769.09	4.75%	4.75
IBM	89,381.42	90,612.24	1,230.82	1.38%	1.38
Sysco Corp		36,325.22	36,325.22		-9.19*
<b><u>Bonds</u></b>					
ATT 8.8 2010	51,136.38	50,000.02	-1,136.36	-2.22%	-2.22
Countrywide Home Loan	12,057.27	12,861.09	803.82	6.67%	6.67
<b><u>Mutual Funds</u></b>					
American High Yield	55,003.67	64,941.54	9,937.87	18.07%	18.07
American Int'l Group	296,939.83	306,095.85	9,156.02	3.08%	3.08
Fidelity Magellan	2,676.86	2,855.85	178.99	6.69%	6.69
Templeton World Funds	29,720.85	32,829.93	3,109.08	10.46%	10.46
<b><u>Unit Trusts</u></b>					
Municipal Investment Trust		28,274.49	28,274.49		-0.25*
Nuveen Tax Free #229	19,592.48	22,204.81	2,612.33	13.33%	13.34
<b><u>Variable Annuities</u></b>					
American Pathway	87,434.87	99,768.17	12,333.29	14.11%	14.11
Balanced	52,888.00	61,702.67	8,814.67	16.67%	16.67
Income Growth	34,546.88	38,065.50	3,518.63	10.19%	10.19

<b>Beginning Value</b>	:	<b>681,215</b>
<b>Purchases</b>	:	<b>68,345</b>
<b>Withdrawals</b>	:	<b>0</b>
<b>Dividend/Int/Fee</b>	:	<b>3,385</b>
<b>Gain/Loss</b>	:	<b>104,595</b>
<b>Ending Value</b>	:	<b>785,809</b>
<b>Aggregate Return</b>	:	<b>4.87%</b>

\* Rate of return is not annualized for positions held less than a year or for a report with a period specified less than a year. N/A = Not Applicable.

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May 15, 2001

E-Z Data, Inc.

**Consolidated Position Statement**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Description</u>	<u>Account Number</u>	<u>Purchase Date</u>	<u>Quantity</u>	<u>Cost</u>	<u>Current Value</u>	<u>Gain Loss</u>	<u>% of Position</u>
<b>Cash Equivalents</b>							
Checking Account	200448	02/18/2000		3,000	3,206	206	0.17%
<b>Subtotal</b>				<b>3,000</b>	<b>3,206</b>	<b>206</b>	<b>0.17%</b>
<b>Equity Assets</b>							
American Pathway Balanced	931804	06/06/1996	4,407	52,888	56,414	3,526	2.95%
American Pathway Income Growt	931804	02/04/1997	2,063	41,250	44,963	3,713	2.35%
Home Depot	4523432	11/23/1999	640	48,000	52,832	4,832	2.77%
IBM	4523432	06/06/1996	755	73,270	75,133	1,863	3.93%
Templeton World Funds	100401	02/18/1996	1,612	22,500	25,369	2,869	1.33%
Applied American Life Growth	920331435	09/01/1994	1,644	15,000	16,439	1,439	0.86%
<b>Subtotal</b>				<b>252,908</b>	<b>271,149</b>	<b>18,241</b>	<b>14.20%</b>
<b>Fixed Assets</b>							
APC Fixed Annuity	58246	05/01/1997		25,000	27,448	2,448	1.44%
ATT 8.8 2010	958584	12/31/1995	57	50,000	53,909	3,909	2.82%
Countrywide Home Loan	958584	02/13/2000	80	80,000	80,483	483	4.21%
National Deposits	100801	07/07/1994		45,000	61,259	16,259	3.21%
Nuveen Tax Free #229	100882	11/23/1999	1,306	40,000	46,793	6,793	2.45%
Applied American Life Income	920331435	06/06/1997	1,563	16,000	20,123	4,123	1.05%
<b>Subtotal</b>				<b>256,000</b>	<b>290,014</b>	<b>34,014</b>	<b>15.19%</b>
<b>High Yield</b>							
American High Yield	100401	06/06/1996	3,418	17,209	85,016	67,807	4.45%
Fidelity Magellan	100401	11/03/1990	106	10,000	14,173	4,173	0.74%
<b>Subtotal</b>				<b>27,209</b>	<b>99,189</b>	<b>71,979</b>	<b>5.19%</b>
<b>Life</b>							
Nations Life Insurance	337494945	09/01/1994		0	4,650	4,650	0.24%
California Life & Health	987799863	08/12/1996		0	37,625	37,625	1.97%
<b>Subtotal</b>				<b>0</b>	<b>42,275</b>	<b>42,275</b>	<b>2.21%</b>
<b>Personal Assets</b>							
31 Oak Street		05/01/1987		972,880	995,000	22,120	52.10%
Household Furnishings		01/01/1980		154,000	180,000	26,000	9.43%
<b>Subtotal</b>				<b>1,126,880</b>	<b>1,175,000</b>	<b>48,120</b>	<b>61.53%</b>

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May 15, 2001

E-Z Data, Inc.

Consolidated Position Statement (Continued)

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Description</u>	<u>Account Number</u>	<u>Purchase Date</u>	<u>Quantity</u>	<u>Cost</u>	<u>Current Value</u>	<u>Gain Loss</u>	<u>% of Position</u>
<u>Tax Exempt</u>							
Municipal Investment Trust	100882	04/12/2000	313	28,345	28,889	544	1.51%
Subtotal				28,345	28,889	544	1.51%
Total				1,694,342	1,909,722	215,380	100.00%

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May 15, 2001

E-Z Data, Inc.  
Position Summary

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Investment Name</u>	<u>Purchase Date</u>	<u>Maturity Date</u>	<u>Quantity</u>	<u>Average Cost / Unit</u>	<u>Cost</u>	<u>Current Value</u>	<u>Loan Balance</u>	<u>Net Equity</u>
<b><u>Cash Equivalents</u></b>								
Checking Account	02/18/2000				3,000	3,206		3,206
<b><u>Equity Assets</u></b>								
Home Depot	11/23/1999		640.000	75.00	48,000	52,832		52,832
IBM	06/06/1996		755.102	97.03	73,270	75,133		75,133
Templeton World Funds	02/18/1996		1,611.760	13.96	22,500	25,369		25,369
<b><u>Fixed Assets</u></b>								
APC Fixed Annuity	05/01/1997	05/01/2007			25,000	27,448		27,448
ATT 8.8 2010	12/31/1995	06/06/2005	56.818	880.00	50,000	53,909		53,909
Countrywide Home Loan	02/13/2000	05/20/2008	80.382	995.25	80,000	80,483		80,483
National Deposits	07/07/1994	07/07/2004			45,000	61,259		61,259
Nuveen Tax Free #229	11/23/1999		1,306.165	30.62	40,000	46,793		46,793
<b><u>High Yield</u></b>								
American High Yield	06/06/1996		3,417.976	5.03	17,209	85,016		85,016
Fidelity Magellan	11/03/1990		106.225	94.14	10,000	14,173		14,173
<b><u>Inflation Hedged</u></b>								
American Pathway	06/06/1996				94,138	101,376		101,376
<b><u>Life</u></b>								
Nations Life Insurance	09/01/1994					4,650		4,650
Applied American Life	07/21/1995				31,000	36,562	1,327	35,235
California Life & Health	08/12/1996					37,625		37,625
<b><u>Personal Assets</u></b>								
31 Oak Street	05/01/1987				972,880	995,000	542,120	452,880
Household Furnishings	01/01/1980				154,000	180,000		180,000
<b><u>Tax Exempt</u></b>								
Municipal Investment Tr	04/12/2000		313.378	90.45	28,345	28,889		28,889
<b>Total</b>					<b>1,694,342</b>	<b>1,909,722</b>	<b>543,447</b>	<b>1,366,275</b>

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May 15, 2001

E-Z Data, Inc.  
**Asset Allocation**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
 Pasadena CA 91101

<u>Asset</u>	<u>Purchase Date</u>	<u>Cost</u>	<u>Current Value</u>	<u>Percent of Position</u>
<b>Cash Equivalents</b>				
Checking Account	02/18/2000	3,000	3,206	0.16%
<b>Subtotal</b>		<b>3,000</b>	<b>3,206</b>	<b>0.16%</b>
<b>Equity Assets</b>				
American Pathway Balanced	06/06/1996	52,888	56,414	2.89%
American Pathway Income Growth	02/04/1997	41,250	44,963	2.30%
Home Depot	11/23/1999	48,000	52,832	2.71%
IBM	06/06/1996	73,270	75,133	3.85%
Sysco Corp	05/13/2000	40,000	43,561	2.23%
Templeton World Funds	02/18/1996	22,500	25,369	1.30%
Applied American Life Growth	09/01/1994	15,000	16,439	0.84%
<b>Subtotal</b>		<b>292,908</b>	<b>314,710</b>	<b>16.13%</b>
<b>Fixed Assets</b>				
APC Fixed Annuity	05/01/1997	25,000	25,240	1.29%
ATT 8.8 2010	12/31/1995	50,000	53,909	2.76%
Countrywide Home Loan	02/13/2000	80,000	80,483	4.13%
National Deposits	07/07/1994	45,000	61,259	3.14%
Nuveen Tax Free #229	11/23/1999	40,000	46,793	2.40%
Applied American Life Income	06/06/1997	16,000	20,123	1.03%
<b>Subtotal</b>		<b>256,000</b>	<b>287,806</b>	<b>14.75%</b>
<b>High Yield</b>				
American High Yield	06/06/1996	17,209	85,016	4.36%
Fidelity Magellan	11/03/1990	10,000	14,173	0.73%
<b>Subtotal</b>		<b>27,209</b>	<b>99,189</b>	<b>5.08%</b>
<b>Life</b>				
Nations Life Insurance	09/01/1994	0	4,650	0.24%
California Life & Health	08/12/1996	0	37,625	1.93%
<b>Subtotal</b>		<b>0</b>	<b>42,275</b>	<b>2.17%</b>
<b>Personal Assets</b>				
31 Oak Street	05/01/1987	972,880	995,000	51.00%
Household Furnishings	01/01/1980	154,000	180,000	9.23%
<b>Subtotal</b>		<b>1,126,880</b>	<b>1,175,000</b>	<b>60.22%</b>
<b>Tax Exempt</b>				
Municipal Investment Trust	04/12/2000	28,345	28,889	1.48%
<b>Subtotal</b>		<b>28,345</b>	<b>28,889</b>	<b>1.48%</b>
<b>Total</b>		<b>1,734,342</b>	<b>1,951,075</b>	<b>100.00%</b>

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May 16, 2001

E-Z Data, Inc.

Dollar-Weighted Returns From Inception - Gain/Loss

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Investment Name</u>	<u>Purchase Date</u>	<u>Cost</u>	<u>Value</u>	<u>Gain / Loss</u>	<u>% Change</u>	<u>Average Annual ROR</u>
<b><u>Equity Assets</u></b>						
Home Depot	11/23/1999	48,000.00	52,832.00	4,832.00	10.07%	6.70%
IBM	06/06/1996	73,270.00	75,132.65	1,862.65	2.54%	0.63%
Sysco Corp	05/13/2000	40,000.00	43,560.83	3,560.83	8.90%	8.83%
Templeton World Funds	02/18/1996	22,500.00	25,369.10	2,869.10	12.75%	2.56%
<b><u>Fixed Assets</u></b>						
ATT 8.8 2010	12/31/1995	50,000.00	53,908.54	3,908.54	7.82%	1.41%
Countrywide Home Loan	02/13/2000	80,000.00	80,482.92	482.92	0.60%	0.48%
Nuveen Tax Free #229	11/23/1999	40,000.00	46,793.36	6,793.36	16.98%	11.19%
<b><u>High Yield</u></b>						
American High Yield	06/06/1996	17,209.40	85,015.99	67,806.59	394.01%	34.67%
Fidelity Magellan	11/03/1990	10,000.00	14,172.51	4,172.51	41.73%	3.37%
<b><u>Inflation Hedged</u></b>						
American Pathway	06/06/1996	94,138.00	101,376.37	7,238.37	7.69%	1.60%
<b><u>Tax Exempt</u></b>						
Municipal Investment Trust	04/12/2000	28,345.00	28,888.71	543.71	1.92%	1.75%

<b>Purchases</b>	:	<b>516,753</b>
<b>Withdrawals</b>	:	<b>9,500</b>
<b>Total Cost</b>	:	<b>503,462</b>
<b>Total Value</b>	:	<b>607,533</b>
<b>Aggregate Return</b>	:	<b>5.81%</b>

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May 16, 2001

E-Z Data, Inc.

**Dollar-Weighted Returns by Date Range - Gain/Loss**

From: 03/31/2000 Through: 03/31/2001

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Investment Name</u>	<u>Value as of</u> <u>03/31/2000</u>	<u>Value as of</u> <u>03/31/2001</u>	<u>Gain/Loss</u>	<u>% Change</u>	<u>Average</u> <u>Annual ROR</u>
<b><u>Equity Assets</u></b>					
Home Depot	37,270.91	39,040.00	1,769.09	4.75%	4.75
IBM	89,381.42	90,612.24	1,230.82	1.38%	1.38
Svsco Corp		36,325.22	36,325.22		-9.19*
Templeton World Funds	29,720.85	32,829.93	3,109.08	10.46%	10.46
<b><u>Fixed Assets</u></b>					
ATT 8.8 2010	51,136.38	50,000.02	-1,136.36	-2.22%	-2.22
Countrywide Home Loan	12,057.27	12,861.09	803.82	6.67%	6.67
Nuveen Tax Free #229	19,592.48	22,204.81	2,612.33	13.33%	13.34
<b><u>High Yield</u></b>					
American High Yield	55,003.67	64,941.54	9,937.87	18.07%	18.07
American Int'l Group	296,939.83	306,095.85	9,156.02	3.08%	3.08
Fidelity Magellan	2,676.86	2,855.85	178.99	6.69%	6.69
<b><u>Inflation Hedged</u></b>					
American Pathway	87,434.87	99,766.17	12,333.29	14.11%	14.11
<b><u>Tax Exempt</u></b>					
Municipal Investment Trust		28,274.49	28,274.49		-0.25*

Beginning Value	:	681,215
Purchases	:	68,345
Withdrawals	:	0
Dividend/Int/Fee	:	3,385
Gain/Loss	:	104,595
Ending Value	:	785,809
Aggregate Return	:	4.87%

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May 15, 2001

E-Z Data, Inc.

### Balance Sheet - Bank Style

## Joseph M. Ackerman

488 S. Oakland Avenue  
Pasadena CA 91101

Dr. Joseph Ackerman  
Physician/Surgeon  
Age: 50  
SS#: 576-09-4321

Mrs. Kathleen Ackerman  
Architect  
Age: 45  
SS#: 550-76-3111

Joseph M. Ackerman, M.D., Inc.  
144 Wilshire Blvd., Suite 250  
Los Angeles CA 90007

Home Phone (626) 799-2951

### Assets

<u>Asset Type</u>	<u>Description</u>	<u>Account Number</u>	<u>Market Value</u>
Cash/Time Deposits	Checking Account	200448	3,206.26
Cash/Time Deposits	National Deposits	100801	61,259.03
Life Insurance	California Life & Health	987799863	37,625.00
Life Insurance	Nations Life Insurance	337494945	4,650.00
Variable Life	Applied American Life	920331435	36,561.81
Fixed Annuities	APC Fixed Annuity	58246	27,448.00
Mutual Funds	Templeton World Funds	100401	25,369.10
Mutual Funds	Fidelity Magellan	100401	14,172.51
Mutual Funds	American High Yield	100401	85,015.99
Stocks	Home Depot	4523432	52,832.00
Stocks	IBM	4523432	75,132.65
Bonds	Countrywide Home Loan	958584	80,482.92
Bonds	ATT 8.8 2010	958584	53,908.54
Variable Annuities	American Pathway	931804	101,376.37
Unit Trusts	Municipal Investment Trust	100882	28,888.71
Unit Trusts	Nuveen Tax Free #229	100882	46,793.36
Real Estate	31 Oak Street		995,000.00
Personal Property	Household Furnishings		180,000.00

**Total Assets** 1,909,722.25

### Liabilities

<u>Liability</u>	<u>Secured By</u>	<u>Interest</u>	<u>Payments</u>	<u>Current Balance</u>
Wells Fargo	31 Oak Street	9.75	5,584.50	542,120.28
Applied American Life	Life Insurance Policy		0.00	1,327.00

**Total Liabilities** 543,447.28

**Net Worth** 1,366,274.97

### Cash Flow Information

Joseph	180,000
Kathleen	52,000
Other Income	2,162,691
<b>Total</b>	<b>2,394,691</b>

### Other Information

Any Contingent Liabilities	_____
Defendant in any suit	_____
Any past bankruptcy	_____
Any property foreclosed	_____
Any outstanding judgments	_____

The undersigned hereby certify that the information furnished above on this statement is true and accurate as of this date to the best of my (our) knowledge.

Date: \_\_\_/\_\_\_/\_\_\_

Date: \_\_\_/\_\_\_/\_\_\_

Dr. Joseph Ackerman

Mrs. Kathleen Ackerman

May 15, 2001

E-Z Data, Inc.

**Balance Sheet - Investment Style**

**Joseph M. Ackerman**

488 S. Oakland Avenue  
Pasadena CA 91101

<u>Assets</u>				
<u>Description</u>	<u>Owner</u>	<u>How Held</u>	<u>Account Number</u>	<u>Market Value</u>
<b>Cash/Time Deposits</b>				
National Deposits	Client	Directly-Owned	100801	61,259.03
Checking Account	Jointly	Directly-Owned	200448	3,206.26
			<b>Sub Total</b>	<b>64,465.29</b>
<b>Stocks</b>				
IBM	Client	Directly-Owned	4523432	75,132.65
Sysco Corp	Client	Directly-Owned	4523432	43,560.83
Home Depot	Client	Directly-Owned	4523432	52,832.00
			<b>Sub Total</b>	<b>171,525.48</b>
<b>Bonds</b>				
ATT 8.8 2010	Spouse	Directly-Owned	958584	53,908.54
Countrywide Home Loan	Spouse	Directly-Owned	958584	80,482.92
			<b>Sub Total</b>	<b>134,391.46</b>
<b>Mutual Funds</b>				
American High Yield	Client	401K	100401	85,015.99
Templeton World Funds	Client	401K	100401	25,369.10
Fidelity Magellan	Client	401K	100401	14,172.51
			<b>Sub Total</b>	<b>124,557.60</b>
<b>Unit Trusts</b>				
Municipal Investment Trust	Client	Directly-Owned	100882	28,888.71
Nuveen Tax Free #229	Client	Directly-Owned	100882	46,793.36
			<b>Sub Total</b>	<b>75,682.08</b>
<b>Life</b>				
Nations Life Insurance			337494945	4,650.00
California Life & Health			987799863	37,625.00
			<b>Sub Total</b>	<b>42,275.00</b>
<b>Fixed Annuities</b>				
APC Fixed Annuity	Spouse	Directly-Owned	58246	27,448.00
			<b>Sub Total</b>	<b>27,448.00</b>
<b>Variable Annuities</b>				
American Pathway	Client	Directly-Owned	931804	101,376.37
			<b>Sub Total</b>	<b>101,376.37</b>
<b>Personal Property</b>				
Household Furnishings	Jointly	Directly-Owned		180,000.00
			<b>Sub Total</b>	<b>180,000.00</b>
<b>Real Estate</b>				
31 Oak Street	Jointly	Directly-Owned		995,000.00
			<b>Sub Total</b>	<b>995,000.00</b>

This report has been prepared from data believed reliable, but no representation is made to its accuracy or completeness. Assets for which there is no readily identifiable markets or current values are based on the advisor's and/or client's valuation of the assets.



May 15, 2001

E-Z Data, Inc.

Balance Sheet - Investment Style (Continued)

Joseph M. Ackerman

488 S. Oakland Avenue  
Pasadena CA 91101

<b>Assets</b>				
<u>Description</u>	<u>Owner</u>	<u>How Held</u>	<u>Account Number</u>	<u>Market Value</u>
<b>Variable Life</b>				
Applied American Life			920331435	36,561.81
			<b>Sub Total</b>	<b>36,561.81</b>
<b>Total Assets</b>				<b>1,953,283.08</b>

<b>Liabilities</b>						
<u>Lender</u>	<u>Secured By</u>	<u>Loan Date</u>	<u>Interest</u>	<u>Payments</u>	<u>Current Balance</u>	
<b>Liabilities</b>						
Applied American Life	Life Insurance Policy				1,327.00	
Wells Fargo	31 Oak Street	10/01/1986	9.75	5,585	542,120.28	
				<b>Sub Total</b>	<b>543,447.28</b>	
<b>Total Liabilities</b>					<b>543,447.28</b>	

Total Assets	1,953,283
Total Use Assets	1,175,000
Total Liabilities	543,447
Net Worth	1,409,836
Net Invest Worth	234,836
% of Liabilities to Assets	28%
% of Liabilities to Net Worth	39%

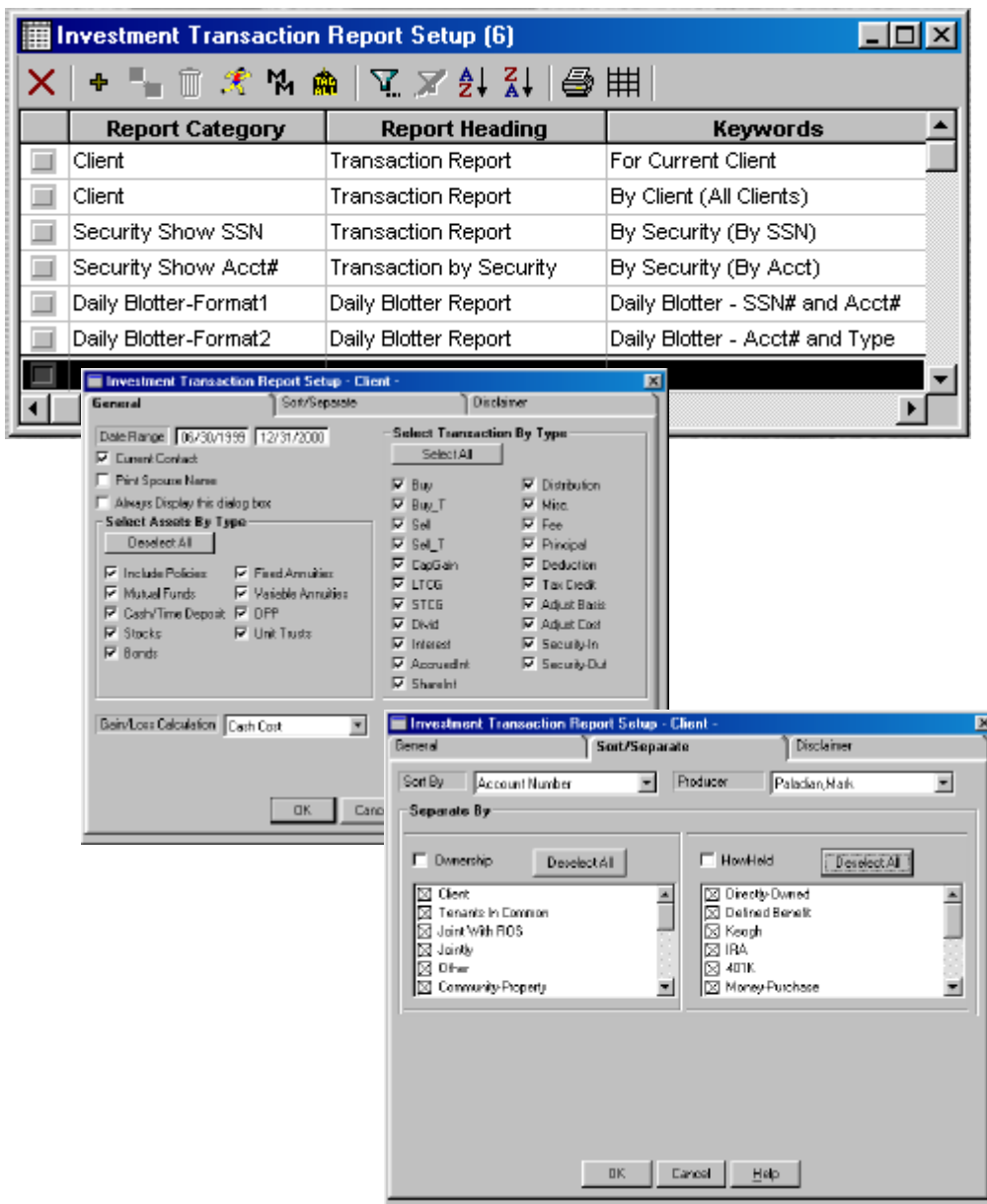
This report has been prepared from data believed reliable, but no representation is made to its accuracy or completeness. Assets for which there is no readily identifiable markets or current values are based on the advisor's and/or client's valuation of the assets.



## **Transactions and Compliance Reports**

The reports in this section help satisfy NASD and Broker/Dealer compliance and record keeping requirements. These reports can also be used to assist in verifying the calculation of investment cost and tax basis and performance returns. All transaction reports are printed in landscaped mode.

# Transactions & Compliance Report Setup



Each report can be run for:

- Any given date range for any or all clients
- Any selected portfolio or account
- Any selected security type
- Any selected transaction type
- Any selected advisor
- By ownership and how held
- For a specific security or policy



## **Transactions and Compliance Report Descriptions**

- Transactions by Security report is also called the Cross Index or Posting report. This is run by investment name for any specified date range. Transactions are listed by investments in date order. This is an SEC compliance type of report.
- Transaction Report is also called Brokers Book report. This report is run by client name for any specified date range. Transactions are listed for all types of investments in date order. This is an SEC compliance type of report.
- Daily Blotter Report is also called a Securities Blotter. This report is run for any specified date range. Transactions are listed for all types of investments in date order and can be listed by account or tax ID. This is an SEC compliance type of report.

May 17, 2001

E-Z Data, Inc.  
Mr. Mark Paladian

**Transactions by Security**

From : 06/30/1999 To : 12/31/2000

<u>Tran Date</u>	<u>Name</u>	<u>Account#</u>	<u>Trans Type</u>	<u>Shares</u>	<u>Share Price</u>	<u>Load</u>	<u>Dollar Amount</u>	<u>Gain / Loss</u>
<b>American High Yield (Mutual Funds)</b>								
03/10/2000	Ackerman, Jcseph	100401	Divid.	90.334100	18.430000	0.00	1,664.86	0.00
06/10/2000	Ackerman, Jcseph	100401	Divid.	90.665200	18.530000	0.00	1,680.03	0.00
07/27/1999	Ackerman, Jcseph	100401	Sell_T	200.000000	18.953000	0.00	3,790.60	2,470.62
09/10/1999	Ackerman, Jcseph	100401	Divid.	79.524500	18.320000	0.00	1,456.89	0.00
09/10/2000	Ackerman, Jcseph	100401	Divid.	91.800700	18.570000	0.00	1,704.74	0.00
12/10/1999	Ackerman, Joseph	100401	Divid.	83.775100	18.390000	0.00	1,540.62	0.00
<b>Total</b>							<b>11,837.74</b>	
<b>Countrywide Home Loan (Bonds)</b>								
02/13/2000	Ackerman, Joseph	958584	Buy	80.381800	99.525000	0.00	80,000.00	0.00
<b>Total</b>							<b>80,000.00</b>	
<b>Home Depot (Stocks)</b>								
11/23/1999	Ackerman, Joseph	4523432	Buy	640.000000	75.000000	0.00	48,000.00	0.00
<b>Total</b>							<b>48,000.00</b>	
<b>IBM (Stocks)</b>								
11/23/1999	Ackerman, Joseph	4523432	Buy	255.102000	98.000000	0.00	25,000.00	0.00
<b>Total</b>							<b>25,000.00</b>	
<b>Municipal Investment Trust (Unit Trusts)</b>								
04/12/2000	Ackerman, Joseph	100882	Buy	313.377600	90.450000	0.00	28,345.00	0.00
<b>Total</b>							<b>28,345.00</b>	
<b>Nuveen Tax Free #229 (Unit Trusts)</b>								
11/23/1999	Ackerman, Joseph	100882	Buy	1,306.165100	30.624000	0.00	40,000.00	0.00
<b>Total</b>							<b>40,000.00</b>	
<b>Sysco Corp (Stocks)</b>								
05/13/2000	Ackerman, Joseph	4523432	Buy	949.554900	42.125000	0.00	40,000.00	0.00
<b>Total</b>							<b>40,000.00</b>	
<b>Grand Total</b>							<b>273,182.74</b>	

May 16, 2001

E-Z Data, Inc.

**Transaction Report**

From : 06/30/1999 To : 12/31/2000

**Joseph M. Ackerman**

<u>Investment Name</u> <u>Account Number</u>	<u>Trans</u> <u>Type</u>	<u>Trans</u> <u>Date</u>	<u>Purchase</u> <u>Shares</u>	<u>Purchase</u> <u>Price</u>	<u>Sell</u> <u>Shares</u>	<u>Sell</u> <u>Price</u>	<u>Dollar</u> <u>Amount</u>	<u>Gain</u> <u>Loss</u>
<b>American High Yield</b>								
100401	Sell_T	07/27/1999			200.000	18.953	3,790.60	2,470.62
100401	Divid.	09/10/1999	79.525	18.320			1,456.89	0.00
100401	Divid.	12/10/1999	83.775	18.390			1,540.62	0.00
100401	Divid.	03/10/2000	90.334	18.430			1,664.86	0.00
100401	Divid.	06/10/2000	90.665	18.530			1,680.03	0.00
100401	Divid.	09/10/2000	91.801	18.570			1,704.74	0.00
							<b>Sub Total</b>	<b>11,837.74</b>
<b>Countrywide Home Loan</b>								
958584	Buy	02/13/2000	80.382	99.525			80,000.00	0.00
							<b>Sub Total</b>	<b>80,000.00</b>
<b>Home Depot</b>								
4523432	Buy	11/23/1999	640.000	75.000			48,000.00	0.00
							<b>Sub Total</b>	<b>48,000.00</b>
<b>IBM</b>								
4523432	Buy	11/23/1999	255.102	98.000			25,000.00	0.00
							<b>Sub Total</b>	<b>25,000.00</b>
<b>Municipal Investment Trust</b>								
100882	Buy	04/12/2000	313.378	90.450			28,345.00	0.00
							<b>Sub Total</b>	<b>28,345.00</b>
<b>Nuveen Tax Free #229</b>								
100882	Buy	11/23/1999	1,306.165	30.624			40,000.00	0.00
							<b>Sub Total</b>	<b>40,000.00</b>
<b>Sysco Corp</b>								
4523432	Buy	05/13/2000	949.555	42.125			40,000.00	0.00
							<b>Sub Total</b>	<b>40,000.00</b>

May 16, 2001

E-Z Data, Inc.  
 Mr. Mark Paladian  
**Daily Blotter Report**  
 From : 03/31/2000 To : 06/30/2000

<u>Trans Date</u>	<u>Client Name / Account #</u>	<u>Investment Name / Type</u>	<u>Trans Type</u>	<u>Shares</u>	<u>Share Price</u>	<u>Load</u>	<u>Dollar Amount</u>
06/23/2000	Gene Antille	ASAP Alger Midcap Growth Variable Annuities	Buy	11.392729	43.887641	0.00	500.00
05/09/2000	0099211711 Gene Antille	ASAP INVESCO VIF Technology Variable Annuities	Buy	102.211342	19.567300	0.00	2,000.00
06/10/2000	Joe Ackerman 100401	American High Yield Mutual Funds	Divid.	90.665200	18.530000	0.00	1,680.03
04/12/2000	Joe Ackerman 100882	Municipal Investment Trust Unit Trusts	Buy	313.377600	90.450000	0.00	28,345.00
05/17/2000	Kyle Vasquez 335009213	ASAP Alger Midcap Growth Variable Annuities	Buy	337.567936	44.435500	0.00	15,000.00
05/27/2000	Bill Aschtouni 335411190	ASAP AST AIM Balanced Variable Annuities	Buy	206.921525	19.331000	0.00	4,000.00
05/13/2000	Joe Ackerman 4523432	Sysco Corp Stocks	Buy	949.554900	42.125000	0.00	40,000.00
04/06/2000	Katie Ackerman 55389888	ASAP AST MidCap Growth Variable Annuities	Buy	1,047.747971	19.088560	0.00	20,000.00
04/07/2000	Joe Ackerman BSMA45	Annuity Plus Annuity	Buy	4,166.666667	12.000000	0.00	50,000.00
06/01/2000	Bill Aschtouni UVL87456	Variable Plus Life	Buy	1,200.000000	45.000000	0.00	54,000.00

<b>Grand Total</b>	<b>0.00</b>	<b>215,525.03</b>
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May 16, 2001

E-Z Data, Inc.  
Mr. Mark Paladian

**Daily Blotter Report**

From : 03/31/2000 To : 06/30/2000

<u>Trans Date</u>	<u>Client Name / SS#</u>	<u>Investment Name / Account #</u>	<u>Trans Type</u>	<u>Shares</u>	<u>Share Price</u>	<u>Load</u>	<u>Dollar Amount</u>
05/09/2000	Gene Antille	ASAP INVESCO VIF Technology 0099211711	Buy	102.211342	19.567300	0.00	2,000.00
06/23/2000	Gene Antille	ASAP Alger Midcap Growth 0099211711	Buy	11.392729	43.887641	0.00	500.00
06/10/2000	Joe Ackerman 901-23-4567	American High Yield 100401	Divid.	90.665200	18.530000	0.00	1,680.03
04/12/2000	Joe Ackerman 580-10-1221	Municipal Investment Trust 100882	Buy	313.377600	90.450000	0.00	28,345.00
05/17/2000	Kyle Vasquez 348-20-9895	ASAP Alger Midcap Growth 335009213	Buy	337.567936	44.435500	0.00	15,000.00
05/27/2000	Bill Ashtouni 299-54-3591	ASAP AST AIM Balanced 335411190	Buy	206.921525	19.331000	0.00	4,000.00
05/13/2000	Joe Ackerman 901-23-4567	Sysco Corp 4523432	Buy	949.554900	42.125000	0.00	40,000.00
04/06/2000	Katie Ackerman 550-76-3111	ASAP AST MidCap Growth 55389888	Buy	1,047.747971	19.088560	0.00	20,000.00

<b>Grand Total</b>	<b>0.00</b>	<b>111,525.03</b>
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